

Leading Self-Organisation for High Performance

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Deborah Hartmann Preuss

I provide Effectiveness Coaching for individuals and teams – to help eliminate obstacles, and to define their values, priorities, and direction so they can move ahead with confidence.

I train and coach teams adopting Scrum and other Agile methods, and I help other teams tweak their existing Agile processes.

I have been a team lead, business analyst, programmer, lifeguard & watercolour painter.

I created and managed the InfoQ/Agile community until recently.

If you like what you hear today, please visit InfoQ.com for a wealth of news, experience reports, and videos on related subjects.

***Amazing things
begin
at the edge
of Chaos.***

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3

Egoless Team



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Why “Leadership”?

MANAGING

self-organisation

Oxymoron: a paradox reduced to two words

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Leader as ...

- Meaning Maker
- Catalyst for Growth
- Model of Integrity
- Cultural Change Agent
 - Facilitator

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Troubled Teams



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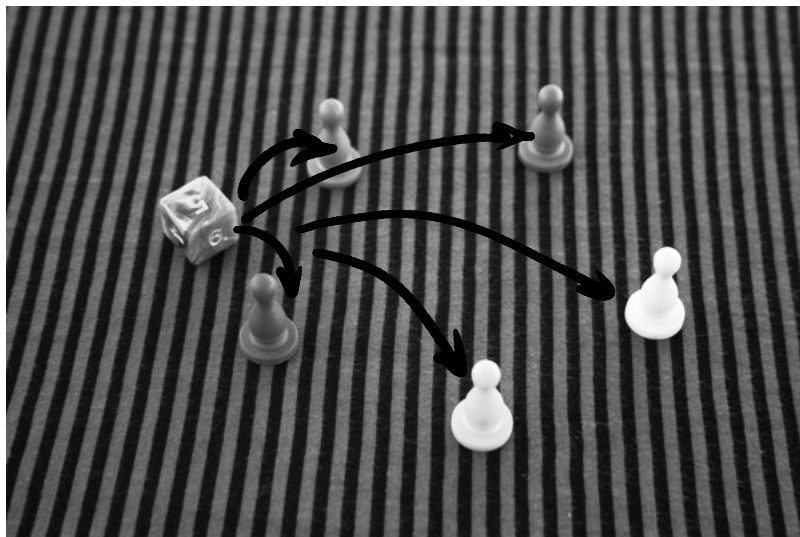
High Performing Human Systems are:

Productive
Amazingly fast
Sustainable
Peaceful

Ref: The Behavioural Characteristics of High Performing Systems, Peter Vaill.
Quoted in Wave Rider, Harrison Owen.

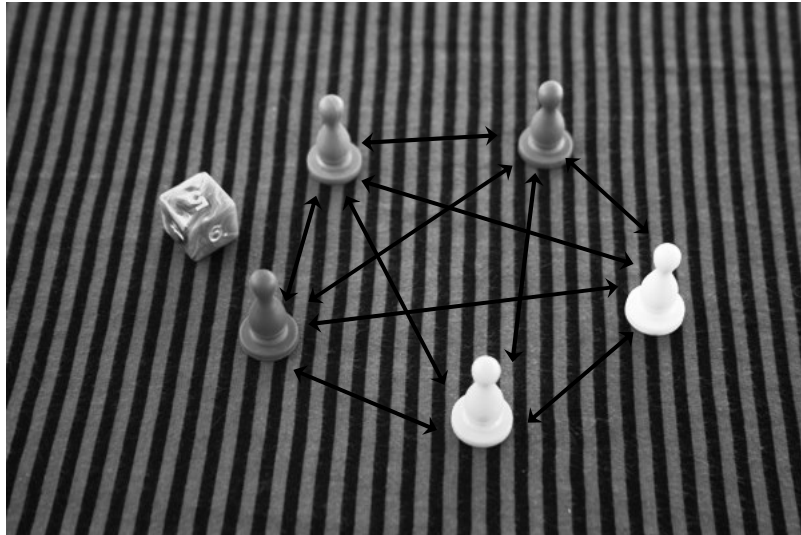
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Management



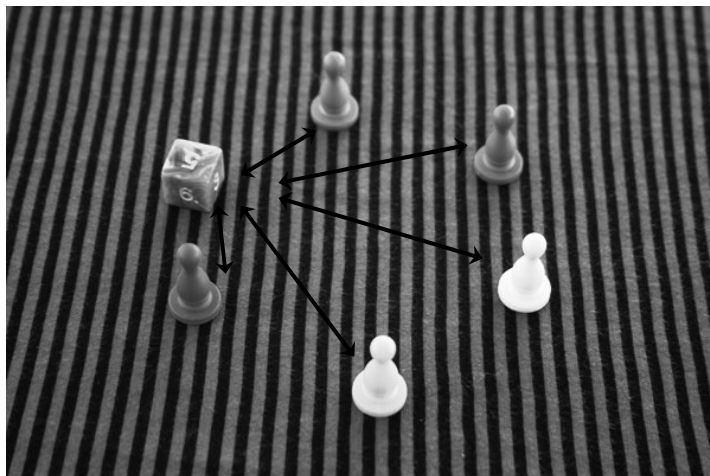
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Self-Management



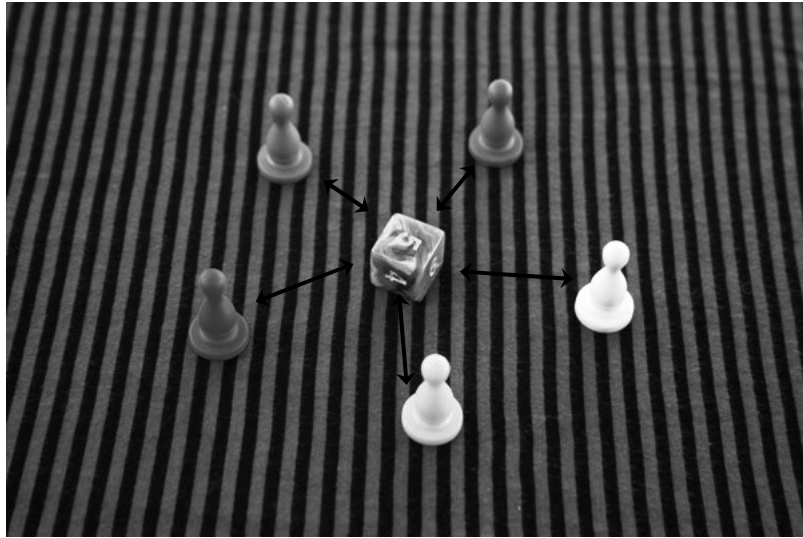
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Anti-patterns



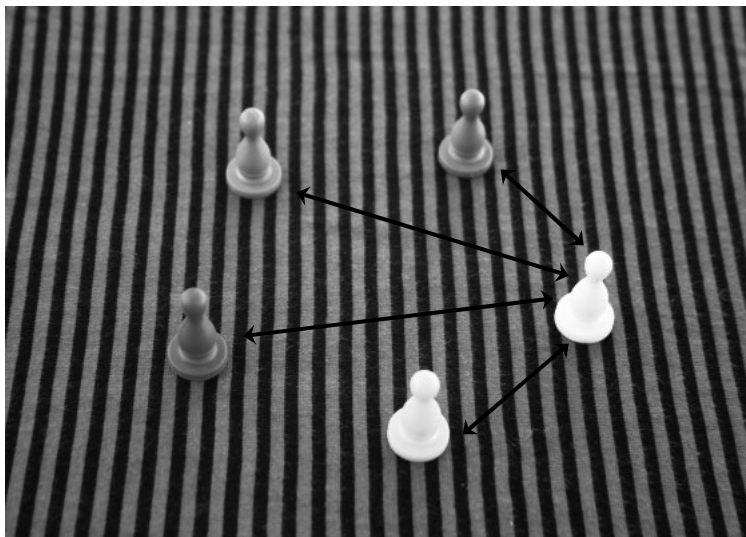
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Anti-patterns



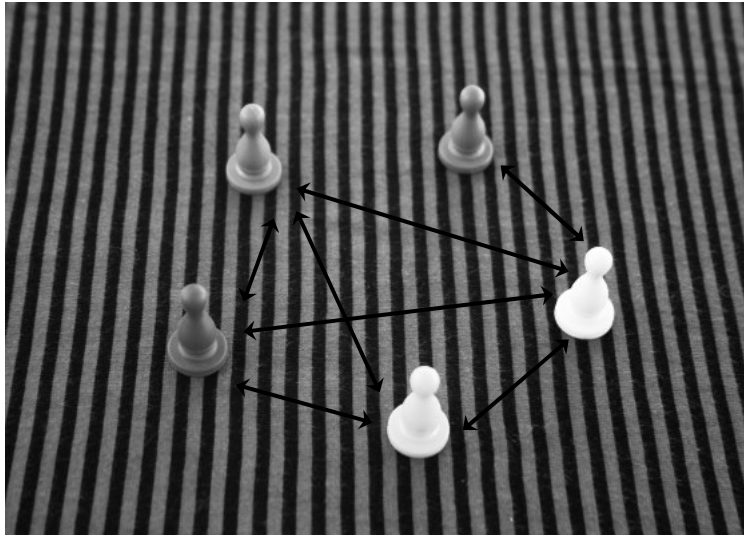
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Anti-patterns



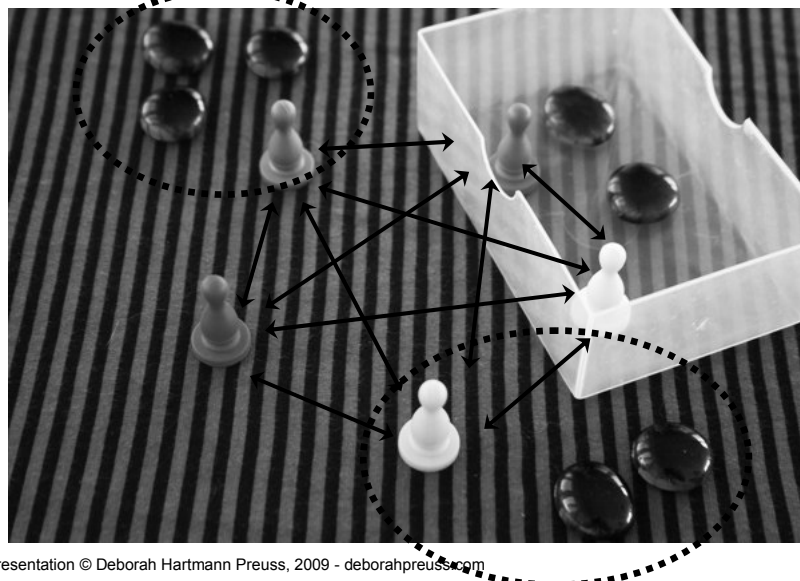
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Anti-patterns



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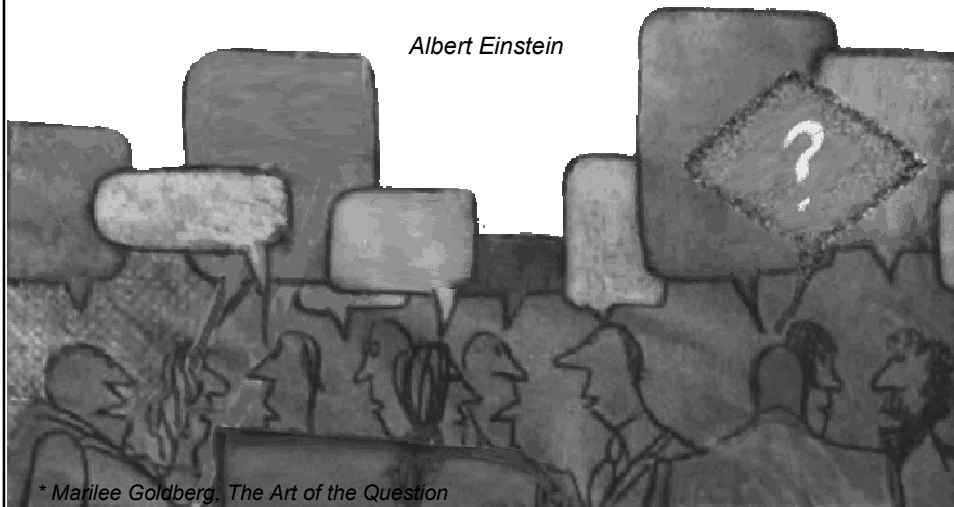
Anti-patterns



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“The problems we have
cannot be solved at
the same level of thinking
that created them.”

Albert Einstein



* Marilee Goldberg, *The Art of the Question*

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Team

Required elements for a team:

Individuals

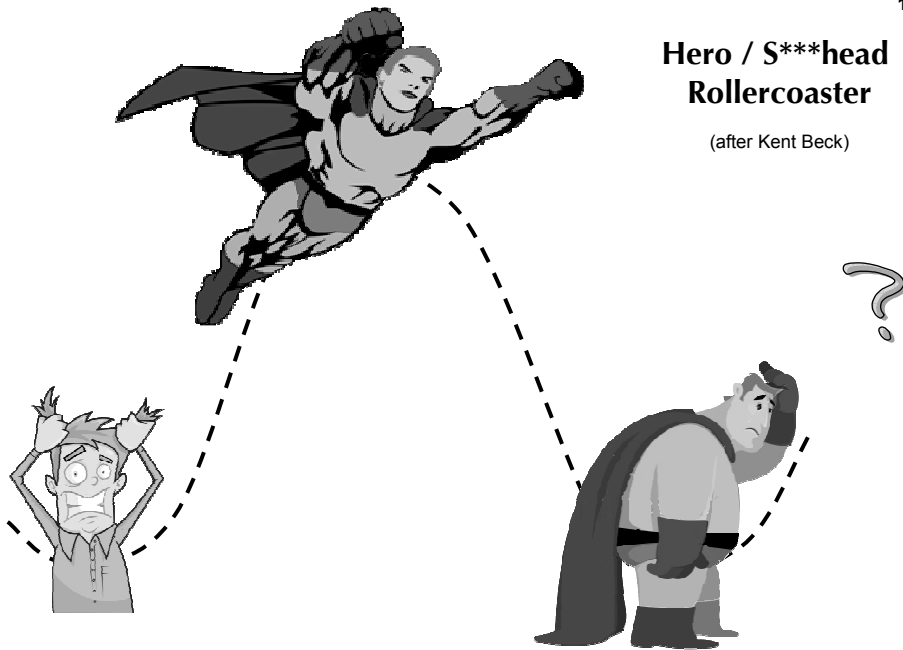
**who commit to work together
to reach
a common goal**

If elements are missing, it's simply a “work group”

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Hero / S***head Rollercoaster

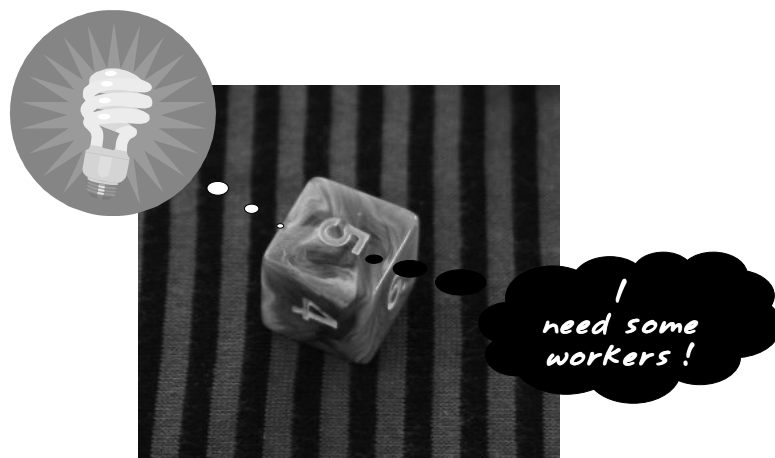
(after Kent Beck)



Re: "Ease at Work" video by Kent Beck

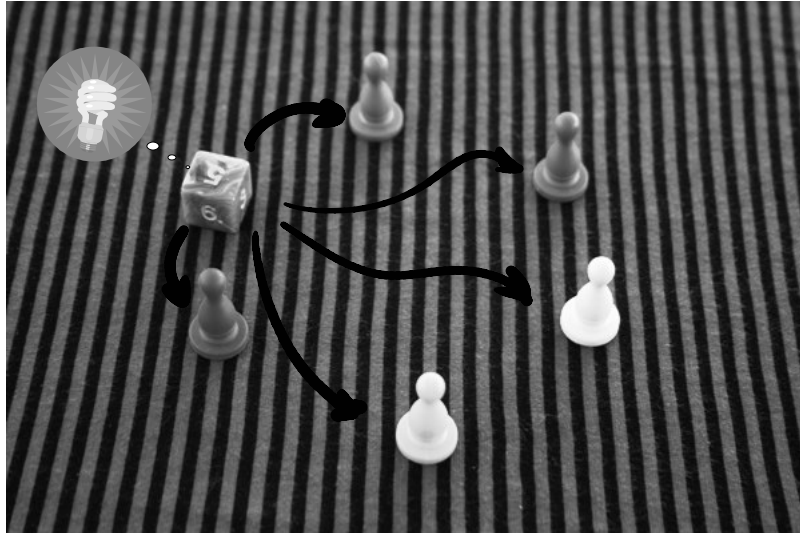
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The Visionary



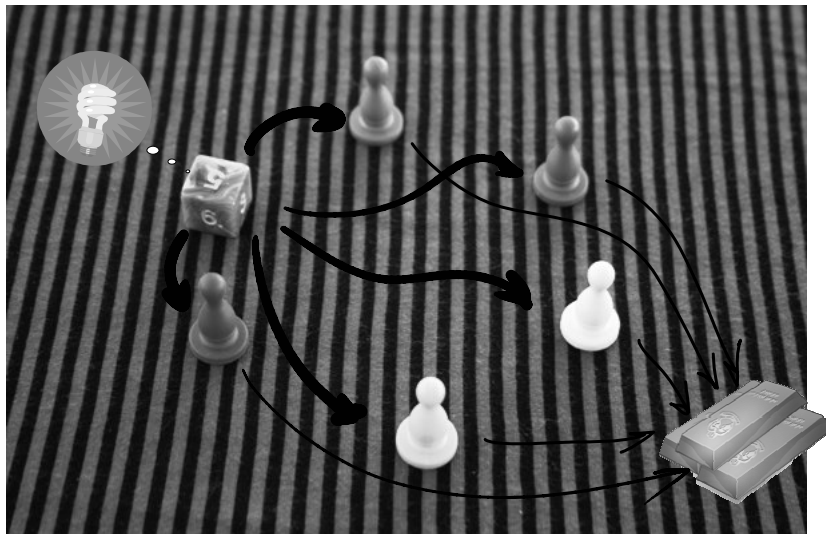
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Visionary Product Dev



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Visionary Product Dev



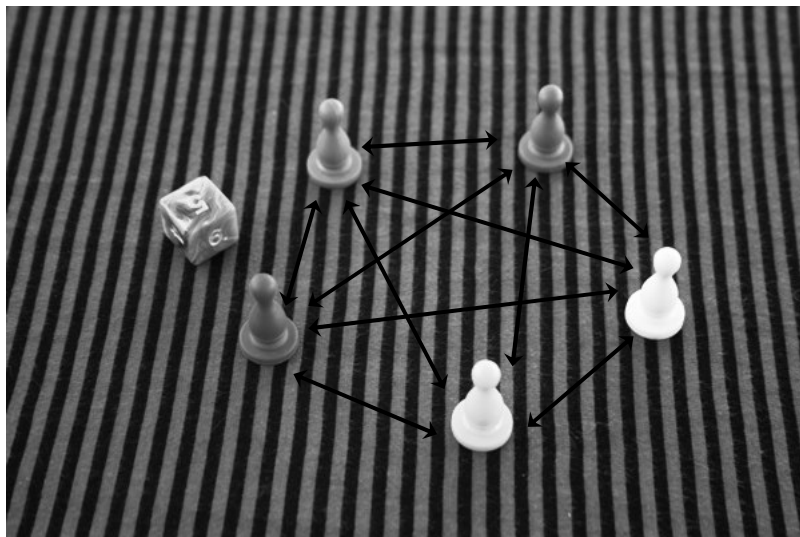
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Horizon of Unpredictability



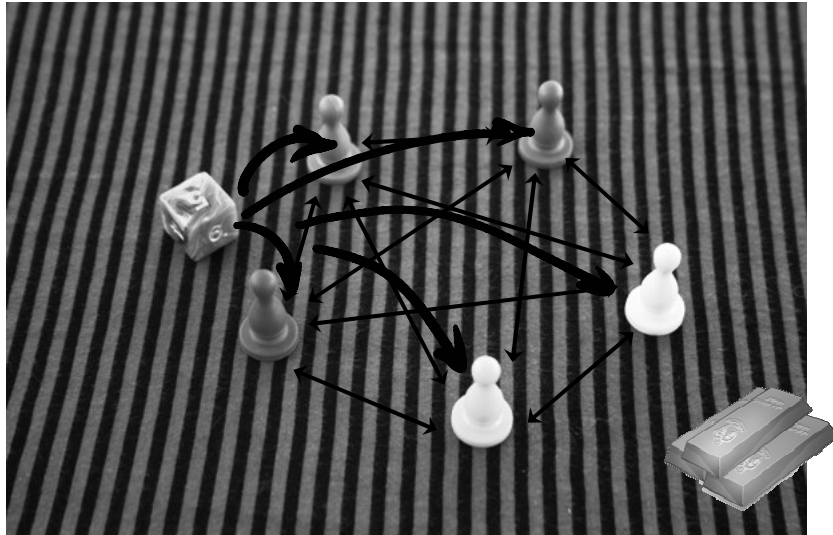
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Multi – Expert Teams



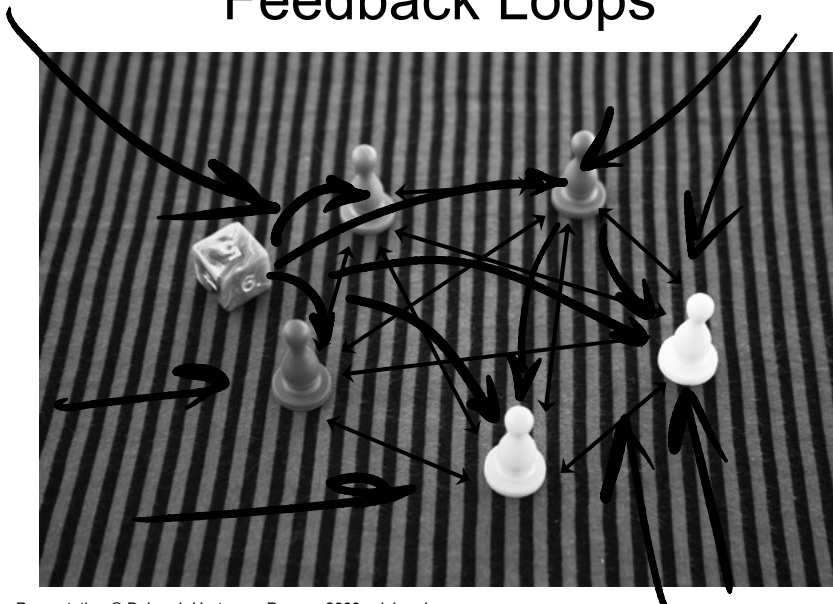
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Leadership



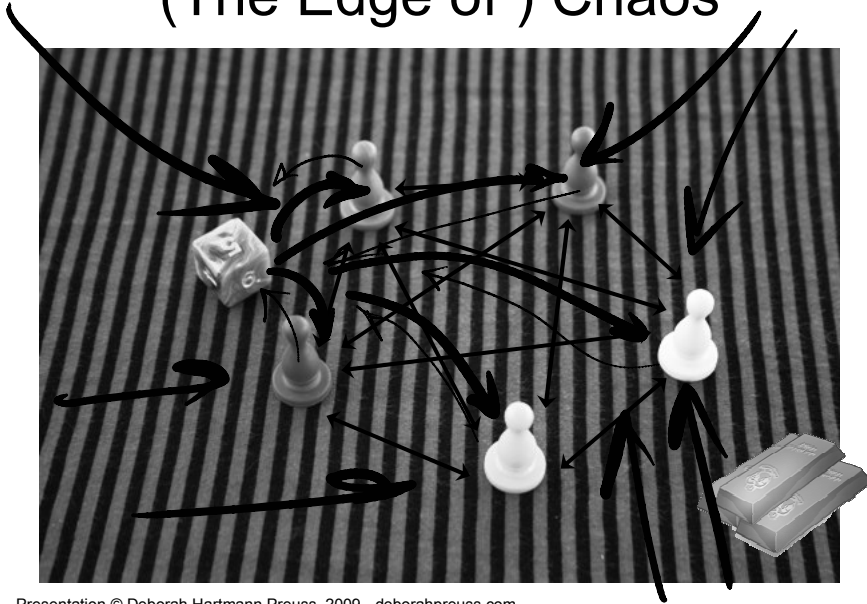
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Feedback Loops

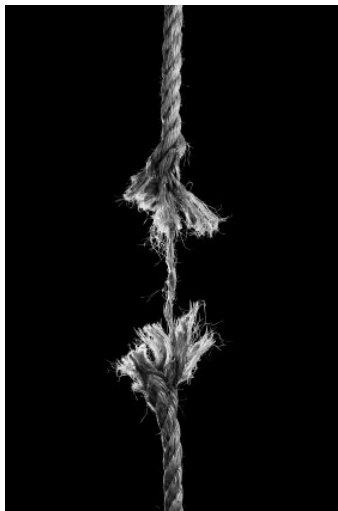


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(The Edge of) Chaos



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(how is this model helpful?)

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the Wave Rider

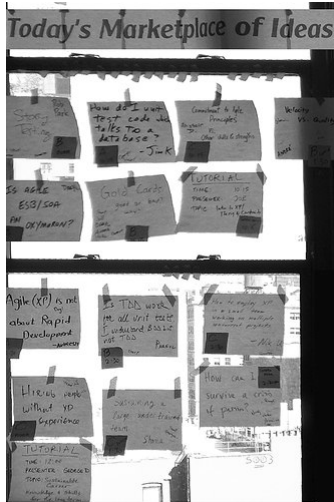
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Open Space

*It shouldn't work,
but it does*

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Open Space



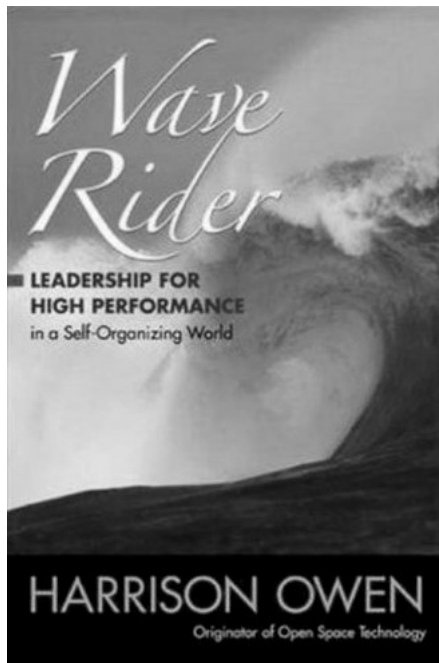
*It shouldn't work,
but it does*

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Concept: “Opening Space”

making room for, and inviting,
self-organization,
to generate what's needed
here, now

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Sub title:

"Authentic Leadership: The End of the Illusion of Control"

Wave Riders are ... possessed of an innate capacity to go with the flow, constantly seizing upon opportunity when others see no possibility. Their level of performance is consistently high..., with a degree of excellence that may seem unbelievable. Together with their fellows, Wave Riders create the critical community bonds, essential for productive activity. And they bring a special gift - Leadership.

An application for business of the principles underlying Open Space Technology, by its originator. A leadership paradigm shift.

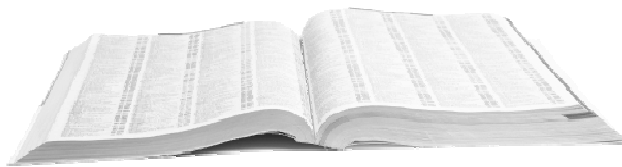
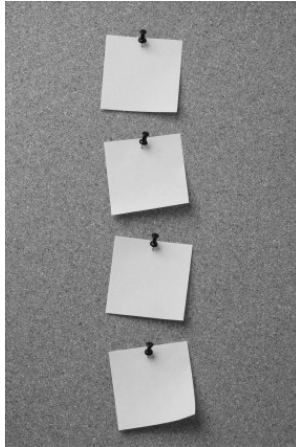
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we are
ALL Wave
Riders

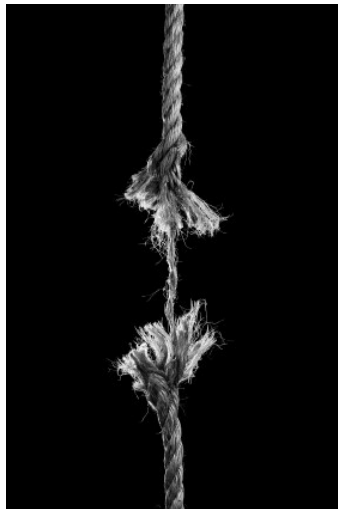


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Metaphor



gaaaaaaaahhh!

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Metaphor

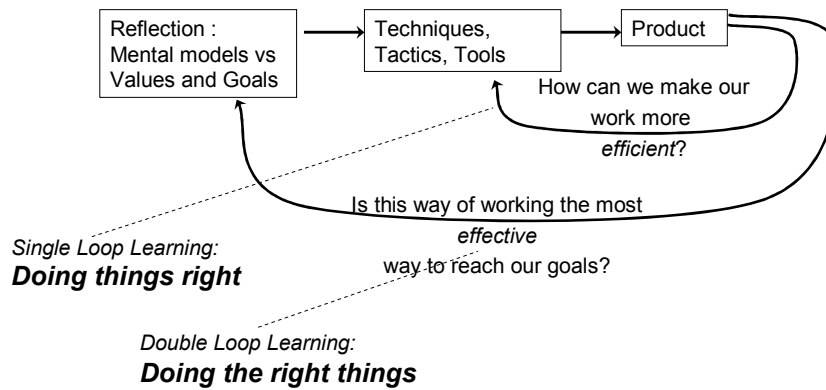


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The Change Agent

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Double-Loop Learning



Source: Chris Argyris, see <http://www.infed.org/thinkers/argyris.htm>

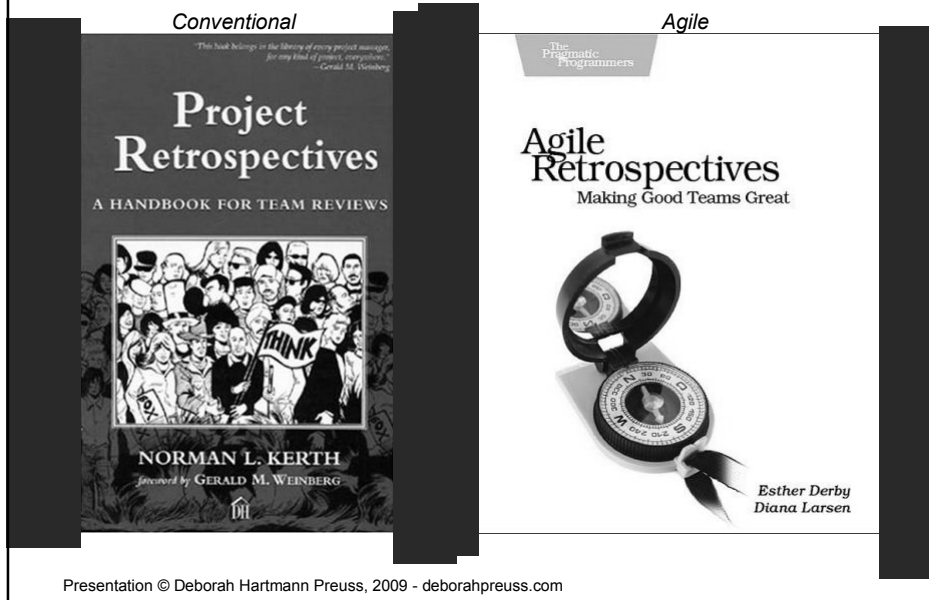
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Retrospectives

DO THEM

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Indispensable Resources for “Learning” Software Organizations



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Organisation-Wide Change

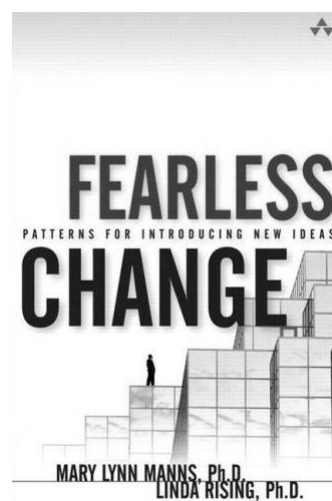
Fearless Change:

Patterns for
Introducing New Ideas

by Mary Lynn Manns
and Linda Rising

*I recommend that everyone read
this book who has a vast
interest in keeping his or her
organization flexible and open
for cultural change.*

--Jutta Eckstein



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The Facilitator

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Dialogue [dahy-uh-lawg], noun

a form of discussion
that takes place
when different contributions are considered
in terms of the validity of the arguments,
rather than assessing them
according to the power positions
of those who advocate them.

*Dialogue aims to increase the team's
pool of knowledge,
so they can self-organise better.*

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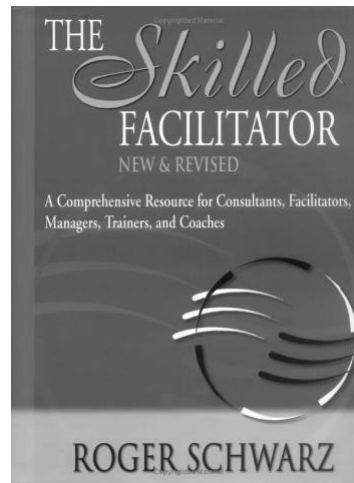
Learn to Facilitate

A Classic:

The Skilled Facilitator:

A Comprehensive
Resource for
Consultants, Facilitators,
Managers, Trainers, and
Coaches

by Roger Schwarz



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Collaboration Explained:

Facilitation skills for
software project leaders

By: Jean E Tabaka

“a wonderful insight into:

- * what it takes to be collaborative,
- * the techniques used by good facilitators to assist groups in being more productive, and
- * some templates to assure their first efforts are well planned.

“
-- David Spann
(reviewer)

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Patterns for Teams

honed over many years, to increase engagement and collaboration on software teams.

"The Core Protocols" portion of the book is available for free download at <http://www.mccarthyshow.com> and Jim talks about them in an InfoQ.com video from Agile2008

Also look for the McCarthy's "Team IQ test".

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The Core Protocols

to increase team engagement and collaboration

- | | |
|--------------------|------------------------|
| 1. Pass (Unpass) | 7. Decider |
| 2. Check In | 8. Resolution |
| 3. Check Out | 9. The Perfection Game |
| 4. Ask for Help | 10. Personal Alignment |
| 5. Protocol Check | 11. Investigate |
| 6. Intention Check | |

<http://www.mccarthyshow.com/Default.aspx?tabid=1324>

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The Core Protocols

The Check-in Protocol

“I feel sad that I'm missing my son's first day of school today.

Also, I feel mad that our Product Owner skipped our demo yesterday.

And I'm in.”

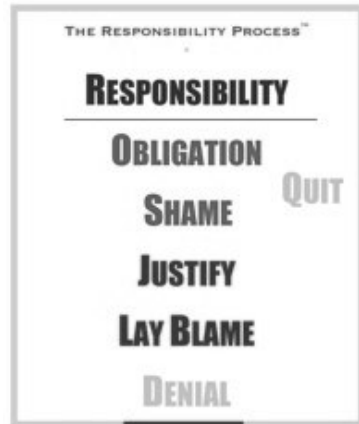
See the protocol online at <http://www.informit.com/articles/article.aspx?p=26358>

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Modeling Integrity

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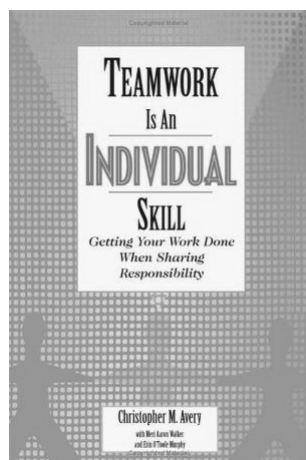
Modeling Responsibility



This poster from Christopher Avery literally draws a line between true responsibility and other behaviours we commonly, unconsciously use to avoid taking responsibility for ourselves.

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Modeling Responsibility



Teamwork is an Individual Skill

Avery explains steps each team member can take to become more responsible for their own behaviour (self management), thereby modeling new possibilities for their teammates and colleagues, with the net effect of enhancing overall team performance and peacefulness.

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Meaning Making

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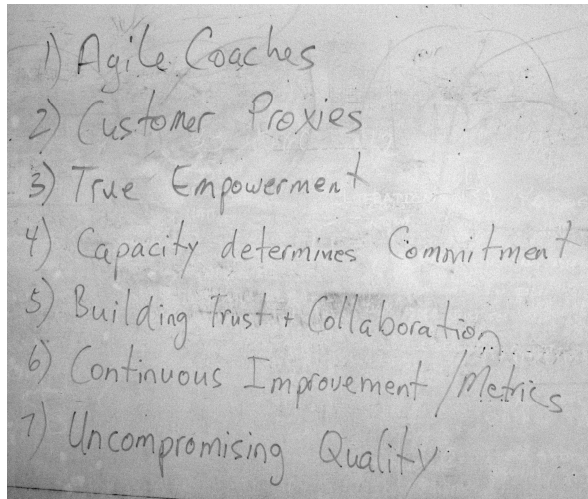
The Meaning Maker

F T S O W

For the sake of what ?

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Stated Values



This document **MUST** be created by the team in order to allow movement toward a more complete list of values.

Giving the team its values says:
DON'T THINK !
DON'T ASK !

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Behaviour - The Core Commitments

Commit to engage
when present.

Seek to perceive more than I seek to be perceived.

Use teams, especially when undertaking difficult tasks.

Speak always and only **when I believe it will improve** the general results/effort ratio.

Offer and accept only rational, results-oriented behavior and communication.

Do now what must be done eventually and can effectively be done now.

Disengage from less productive situations

- When I cannot keep these commitments,
- When it is more important that I engage elsewhere.

Seek to move forward toward a particular goal, by **biasing my behavior toward action**.

Use the Core Protocols (or better) when applicable.

Neither harm—nor tolerate the harming of—anyone for his or her fidelity to these commitments.

Never do anything dumb on purpose

Excerpt from <http://www.mccarthyshow.com/Default.aspx?tabid=341>

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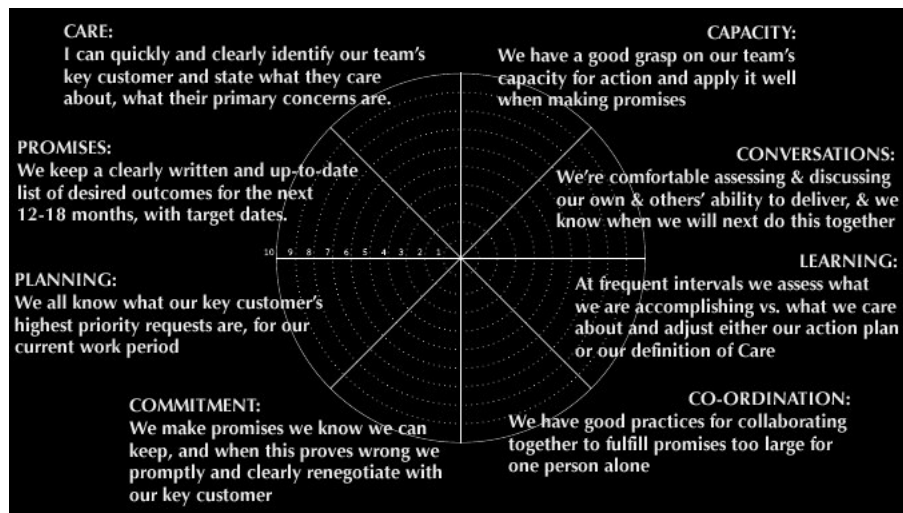
Managing Team Promises

***Are you aware of your
“Discourses of Overcommitment” ?***

***Blindness
Heroic
Hopeful
Fantasy
Resigned
Cynical
Criminal***

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Managing Team Promises



Diagnostic Tool – Team Care and Promise Management © Deborah Hartmann Preuss

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Coach: The Catalyst

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Coaching

The International Coaches Federation
defines coaching as

***partnering** with clients in a
thought-provoking & **creative** process
that **inspires them** to maximize
their personal and professional
potential.*

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Coaching Activities

Listening, listening, listening

Asking "Powerful Questions"

Helping the team build vision, values

Reminding the team of their own goals

Helping the team learn

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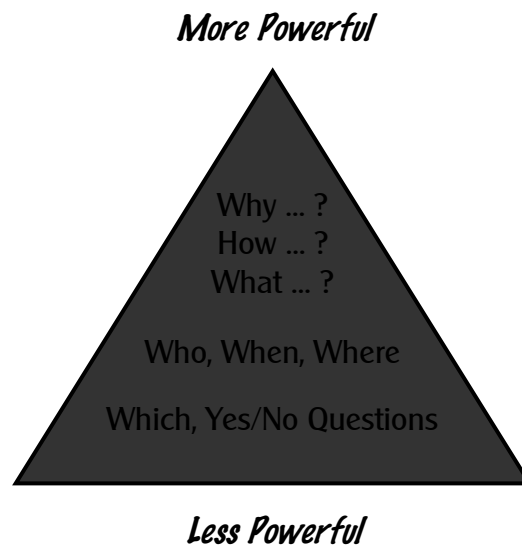


"Powerful Questions" ?

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THE ART OF POWERFUL QUESTIONS:
Catalyzing Insight, Innovation, and Action
 by Eric E. Vogt, Juanita Brown, & David Isaacs
<http://theworldcafe.com/articles/aopq.pdf>

Powerful Questions

Why did we do it that way?

→ *tendency to dig in, **defend***

What would make this work better?

→ *moves forward into **action***

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Powerful Questions

Can I help?

→ ***Yes/No.** Easy (safe) to say No.*

What can I do to help?

→ ***assumes help is wanted, “Yes” is easier***

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Leader as ...

- Meaning Maker
- Catalyst for Growth
- Model of Integrity
- Cultural Change Agent
 - Facilitator

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Intelligence



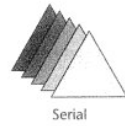
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The Leaderful Teams Model

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CONVENTIONAL

LEADERFUL



Leaderful Organization model

from Joseph A. Raelin

A series of four continua

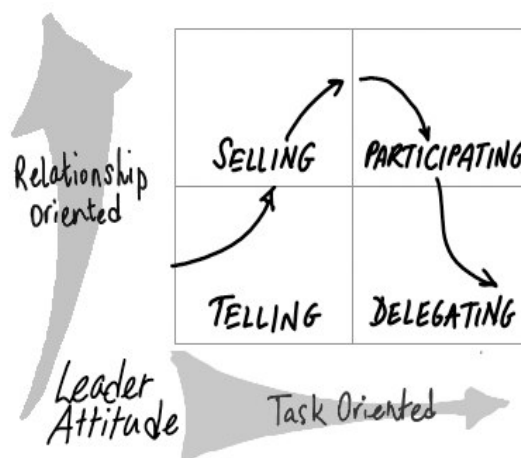
"You can't change what you can't see!"

FIGURE 1-2. The Continuum of Leadership

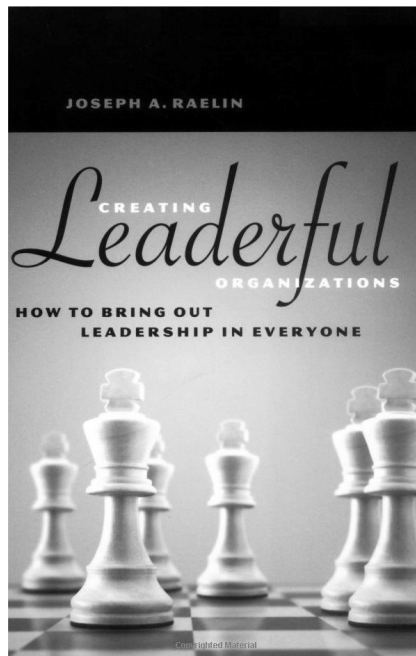
Source: Creating Leaderful Organizations, p 14.

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Followership → Leadership



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Subtitle:

**How to Bring out
Leadership in Everyone**

Aimed at the Knowledge Workforce, which includes software developers.

Outlines a leaderful approach shown to enhance effectiveness, creativity and workforce satisfaction.

It draws from more traditional leadership discourses to provide sources of growth for managers and all team members.

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What does **your team** *really* care about?

*What could you do (not do) differently to
open the space for more team success?*



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Bibliography

Key Reading on “LEADERFUL TEAMS” for High Performance:

Creating Leaderful Organizations: How to Bring Out Leadership in Everyone by Joseph A. Raelin, 2003

Subtitle: How to Bring out Leadership in Everyone. Aimed at the knowledge workforce, which includes software developers. Outlines a leaderful approach, shown to enhance effectiveness, creativity and workforce satisfaction. It draws from more traditional leadership discourses to provide sources of growth for managers and all team members. ISBN: 157675233X

Wave Rider: Leadership for High Performance in a Self-Organizing World by Harrison Owen, 2008

Sub title: “Authentic Leadership: The End of the Illusion of Control”. Beautifully written. An application for business of the principles underlying Open Space Technology, by its originator. A leadership paradigm shift. Harrison Owen has integrated years of experience, complexity science, Open Space Technology and successful business examples to give practical steps for formal and authentic leadership. He describes the dynamics of self-organization and how successful wave riders can collaborate, consciously and skilfully, to take performance to a higher level. – Larry Peterson, transformative facilitator, SpiritedOrg.com. ISBN: 1576756173

The “Leaderful” Paradigm Shift: Stories, History and Concepts:

Artful Making: What Managers Need to Know About How Artists Work by Robert Austin, 2003

The authors outline practices long used by artists that can help businesses achieve greater effectiveness and innovation. They examine how collaborative teamwork methods allow knowledge workers to excel within domains that are experiencing accelerated and chaotic change. ISBN: 0130086959

How Coaching Works: The Essential Guide to the History and Practice of Effective Coaching. Joseph O'Connor, 2008.

Draws together the themes and principles of coaching, revealing the ideas that work at the root of all successful coaching techniques. Covers the big schools of thought, including: Ontological, Co-Active, Integral, NLP. ISBN: 0713682612

Leadership and the New Science: Learning About Organization from an Orderly Universe, by Margaret J. Wheatley, 2006

'An extraordinary book. The new physics is opening frontiers of knowledge that are among the most significant of this century. Applying these discoveries to management and leadership is extraordinarily eye-opening.' – Marjorie Kelly, Founder and Publisher, Business Ethics magazine ISBN: 1576753441

One from Many: VISA and the Rise of Chaordic Organization by Dee Hock, 2005

From the publisher: Dee Hock's fascinating story of the creation of VISA was first told in "Birth of the Chaordic Age"; now, "One From Many" includes updated examples of today's most prominent chaordic organisations. 'The most original approach to organizing we have been offered. It fits the 'must-read,' 'must-absorb' category for leaders.' -- Tom Peters ISBN: 1576753328

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Bibliography

Patterns, Practices and Tools for Developing Leaderful Teams (1/2)

Agile Retrospectives: Making Good Teams Great by Esther Derby, 2006

From the publisher: The practical tools and recipes in this book will help you uncover and solve hidden (and not-so-hidden) problems with your technology, your methodology, and those difficult "people" issues on your team, by mining the experience of your software development team continually. ISBN: 0977616649

Agile Software Development with SCRUM by Ken Schwaber and Mike Beedle, 2002

Scrum is a meta-methodology: it provides a framework for growing your own customized process for effective, synergistic teamwork. Not just for software teams. ISBN: 0130676349

A Coach's Guide to Emotional Intelligence: Strategies for Developing Successful Leaders, by James Bradford Terrell, 2008

From the publisher: 'Offers a number of elegant solutions to help coaches and their clients develop the authentic emotional skills needed to meet the challenges of today's increasingly complex world. ... Clearly shows how EI coaching can be applied within organizations and provides a solid coaching method ... Outlines five highly-effective strategies for developing influential leaders.' ISBN: 0787997358

Co-Active Coaching, 2nd Edition: New Skills for Coaching People Toward Success in Work and Life, by Laura

Whitworth, 2007

A time-tested, highly practical framework for coaching individuals through life's challenges and changes, assuming that they don't need to be "fixed" but instead offers resources to help them discover what they want, value, know and need, by themselves. Uses the model taught for 20 years by The Coaches Institute <http://www.thecoaches.com>. ISBN: 0891061983

Collaboration Explained: Facilitation Skills for Software Project Leaders, by Jean Tabaka, 2006

From the publisher: Reviews the fundamentals of collaboration: what the primary collaboration roles, and primary collaboration events are; what the fundamental collaboration techniques are that you can apply in any of the roles to any of these events; what to do for distributed, virtual teams for collaboration; guidelines to follow to conduct any of the key collaboration activities in your projects. ISBN: 0321268776

Generative Leadership: Shaping New Futures for Today's Schools by Karl J. Klimek, 2008

Focuses on the K-12 system, but has applications for every level of education, including post-secondary. 'The authors articulate complex concepts in a way that makes application understandable, to provide flexible framework for working with staff to create an environment where everyone experiences authentic learning and gains deep understandings.' – Sandra K. Stanley, Executive Director of Instruction and Pupil Services. ISBN: 1412953022

Facilitating Organization Change: Lessons from Complexity Science by Edwin E. Olson, 2001

Grounded in Complex Adaptive Systems theory, this book looks at organizations as self-org systems. It discusses what needs to be put into place so the people in a system can adapt and implement change effectively to achieve organizational high performance. Invaluable for change agents at any level of the organization. ISBN: 2001078795330X

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Patterns, Practices and Tools for Developing Leaderful Teams (2/2)

Facilitating Organization Change: Lessons from Complexity Science, by Edwin E. Olson, 2001

Grounded in Complex Adaptive Systems theory, this book looks at organizations as self-org systems. It discusses what needs to be put into place so the people in a system can adapt and implement change effectively to achieve organizational high performance. Invaluable for change agents at any level of the organization. ISBN: 2001078795330X

Language and the Pursuit of Happiness, Chalmers Brothers, 2004.

Subtitle: A new foundation for designing your life, your relationships & your results. This book comes out of the school of Ontological Coaching (the Newfield coaching model). First line: "You can't change what you don't see". It offers tools for seeing how the language we use shapes what we expect and thereby what actually happens. ISBN: 0974948705

Leading Self-Directed Work Teams, a Guide to Developing New Team Leadership Skills, by Kimball Fisher, 2000

You'll learn how to: lead through example and commitment, give and obtain feedback, excite and energize teams, create accountability without restricting autonomy and creativity. The revised edition draws on a wide range of real-life lessons learned since the first edition. ISBN: 20000071349243

Open Space Technology: A User's Guide by Harrison Owen, 1997

Outlines the low-tech "technology" that Open Space uses to help groups self-organize to tackle difficult or high-risk issues. This technique has been used over 10,000 times in the past 20 years and its use is still growing in business and outside it, for example some BarCamps are using this format to re-energize communities of practice worldwide. ISBN: 1576750248

Software for Your Head: Core Protocols for Creating and Maintaining Shared Vision by Jim McCarthy, 2001.

This book contains patterns honed over many years in the "lab" and the field, for increasing engagement and collaboration on software teams. "The Core Protocols" themselves are available for free download at <http://www.mccarthyshow.com>, where you can also find the McCarthy's "Team IQ test". ISBN: 0201604566

The Skilled Facilitator by Roger Schwarz,

Considered a landmark in the field of facilitation, this book can help make the shift from "managing" to "facilitating" a team, for anyone whose role is to guide groups toward realizing their creative and problem-solving potential. The revised edition provides the essential materials for facilitation and includes simple but effective ground rules for group interaction. ISBN: 20020787947237

Teamwork is an Individual Skill: Getting Your Work Done When Sharing Responsibility, Christopher Avery, 2001.

Avery's ongoing research into team performance has convinced him that great teams are built around a series of "conversations" that help to define each individual's role, agreements, and commitments to the team, and vice-versa. The book's bottom line is that you don't have to do "team building" separate from the work they do together. Just following this kind of process with commitment and integrity can't help but build powerful teams and outcomes. ISBN: 1576751554

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Bibliography

Online Resources Related to Leaderful Teams

Book in progress: Innovation

Robert Dunham, of the Newfield Network and the Centre for Generative Leadership, & Peter Denning, Computer Scientist: This book is temporarily available, pre-publication, at: <http://cs.gmu.edu/cne/pjd/TT/>. The chapter on Care is at <http://cs.gmu.edu/cne/pjd/INNOV/10-executing.pdf>

Video (in multiple parts): **Ease at Work**, Kent Beck, 2007

<http://www.infoq.com/news/2007/04/beck-ease-at-work>.

Video: **Taking Care of What We Care About**, Robert Dunham 2008

http://www.youtube.com/watch?v=jEuDBxv_ohE

Video: **Jeff Sutherland on Scrum and Not-Scrum**, InfoQ.com/Agile interview, 2007

<http://www.infoq.com/interviews/jeff-sutherland-scrum-rules>

The Scrum Papers: Jeff Sutherland, 2007. History, sources and development of Scrum.

<http://www.infoq.com/interviews/jeff-sutherland-scrum-rules>

Open Space events on Agile Leadership:

In the UK: Agile Coaches Gathering, May 22-23 2009, <http://www.agilecoachesgathering.org>
In the US: Agile Coach Camp, Spring 2009 (date to be announced), <http://www.agilecoachcamp.org>
Create your own: in the Open Space area at Agile2009, in Chicago Illinois, August 24-28 2009

Open Space Resources:

A Brief User's Guide to Open Space Technology, Harrison Owen. http://www.openspaceworld.com/users_guide.htm
Open Space Technology: An Inviting Guide, Michael Herman, 2006. http://www.michaelherman.com/publications/inviting_guide.pdf
Collected Podcasts and Videos: <http://www.openspaceworld.org/news/cat/podcasts/>

The Art of Powerful Questions: Catalysing Insight, Innovation and Action

Eric E. Vogt, Juanita Brown, David Isaacs, 2003
<http://www.theworldcafe.com/articles/aopq.pdf>

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A Thought Experiment:

You've decided you want to try this:

What is your first step?

Discuss!

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Thank-you

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